



# German National Tourist Board

# Internship – German National Tourist Office UK and Ireland

The German National Tourist Board (GNTB) works on behalf of the Federal Ministry for Economic Affairs and Climate Action to represent Germany as a tourist destination and is funded by the Ministry in accordance with a decision taken by the German Bundestag. Working closely with the German travel industry and privatesector partners and trade associations, the GNTB develops strategies and marketing campaigns to promote Germany's positive image abroad as a travel destination and to encourage tourists to visit the country.

# The GNTB's primary strategic areas of action are:

- Developing evidence-based action plans on the basis of targeted market research and ongoing analysis of market-specific customer demand (Sinus milieus).
- Supporting the travel industry, which is dominated by small and medium-sized businesses, through relationship management and the sharing of knowledge.
- Raising awareness of the Destination Germany brand and enhancing the brand profile with a focus on sustainability and climate change mitigation.

The GNTB has 25 foreign agencies that it manages from its head office in Frankfurt. The UK & Ireland Office in London-Victoria is responsible for the British and Irish market.

We support students studying towards a marketing, tourism or management orientated Bachelor- or master's degree by offering a 3-6 months internship during which theoretical marketing knowledge is transferred into practical implementation. Students gain valuable insight into the work of a National Tourist Board in general and the varying tasks of a foreign branch office.

# Your profile

- Very good command of spoken and written German is a prerequisite.
- You have a command of English, level C1, spoken and written
- You are flexible, resilient and strong in communication, motivated and a team player
- You have a talent for organization and preferably some previous work experience
- You are a registered student in a BA or MA degree in marketing, tourism and/or business administration/management



The challenges are very diverse and include, among other things:

#### In the area of administration & management

- Market research and evaluations
- Analyses of market studies
- Support the Director UK & Ireland in the area of administration and HR
- Preparation of presentations, meetings and business events
- Translations and correspondence in German and English

# In the area of marketing / sales

- Market research, analysis and surveys
- Evaluations and documentation of results (Erfolgskontrolle)
- Support and record meetings with partners
- Trade events
- B2B and B2C events

#### In the press area

- Planning and organization of press trips
- Creation of press releases, press cuttings and newsletters
- Press events

# In the field of online marketing

- Planning and organization of influencer trips
- Social media (Facebook, Twitter, LinkedIn)
- Planning and implementation of campaigns with OTAs
- Influencer events

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# **Remuneration and holiday allowance**

Applicable National Minimum Wage or Living Wage, depending on Interns age: <u>https://www.gov.uk/government/publications/minimum-wage-rates-for-2024</u>

Holiday allowance is 2 days for each completed calendar month.

Please send your detailed application with a cover letter in German by email to Ms. Dietz with Curriculum vitae and references in German or English: <a href="mailto:sylvia.dietz@germany.travel">sylvia.dietz@germany.travel</a>